

**CENTER FOR PLANT  
CONSERVATION, INC.**

Financial Statements  
and Supplementary Information

**DECEMBER 31, 2024, 2023 and 2022**



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## INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees  
Center for Plant Conservation, Inc.

### **Opinion**

We have audited the accompanying financial statements of Center for Plant Conservation, Inc. (the "Center"), which comprise the statements of financial position as of December 31, 2024, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Center for Plant Conservation, Inc. as of December 31, 2024, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Center for Plant Conservation, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Center for Plant Conservation, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Center for Plant Conservation, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Center for Plant Conservation, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

#### **Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The information on pages 28 - 30 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.



St. Louis, Missouri

May 13, 2025

# CENTER FOR PLANT CONSERVATION, INC.

## Statements of Financial Position

December 31, 2024, 2023 and 2022

	2024	2023	2022
<b>ASSETS</b>			
<b>Current Assets</b>			
Cash and cash equivalents - operating	\$ 894,343	\$ 569,750	\$ 1,165,941
Cash and cash equivalents - CA Biodiversity overhead	-	-	30,000
Investments - operating	567,458	727,559	-
Accounts receivable, net	2,532	10,829	6,264
Grants receivable	99,054	432,694	743,002
Prepaid expenses and other assets	62,587	58,329	64,569
<b>Total Current Assets</b>	<b>1,625,974</b>	<b>1,799,161</b>	<b>2,009,776</b>
Cash and cash equivalents - restricted funds held on behalf of others	114,107	259,968	517,476
Certificates of deposit - restricted funds held on behalf of others	-	-	1,273,339
Investments - restricted funds held on behalf of others	605,796	863,130	-
Property and equipment, net	-	1,625	3,633
Cash and cash equivalents - endowment	44,856	98,802	50,764
Endowment investments, at fair value	8,508,083	7,481,847	6,596,226
<b>TOTAL ASSETS</b>	<b>\$ 10,898,816</b>	<b>\$ 10,504,533</b>	<b>\$ 10,451,214</b>
<b>LIABILITIES AND NET ASSETS</b>			
<b>Current Liabilities</b>			
Accounts payable and accrued expenses	\$ 20,073	\$ 74,575	\$ 25,993
Accounts payable and accrued expenses to related party	8,384	41,539	41,428
Accrued employee related expenses	16,670	22,750	6,600
Deferred revenue	1,737	1,737	-
<b>Total Current Liabilities</b>	<b>46,864</b>	<b>140,601</b>	<b>74,021</b>
Funds held on behalf of others	719,903	1,123,098	1,790,815
<b>TOTAL LIABILITIES</b>	<b>766,767</b>	<b>1,263,699</b>	<b>1,864,836</b>
<b>Net Assets</b>			
Without donor restrictions			
Undesignated	1,453,350	1,176,526	1,095,564
Designated by the Board for an endowment	608,744	608,744	608,744
Accumulated endowment investment earnings - designated by the Board	596,256	446,474	327,625
Total without donor restrictions	2,658,350	2,231,744	2,031,933
With donor restrictions			
Donor restricted - temporary in nature	125,760	483,659	843,824
Endowment - perpetual in nature	2,716,299	2,561,376	2,316,271
Accumulated endowment investment earnings - temporary in nature	4,631,640	3,964,055	3,394,350
Total with donor restrictions	7,473,699	7,009,090	6,554,445
<b>Total Net Assets</b>	<b>10,132,049</b>	<b>9,240,834</b>	<b>8,586,378</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 10,898,816</b>	<b>\$ 10,504,533</b>	<b>\$ 10,451,214</b>

The accompanying notes are an integral part of these financial statements.

# CENTER FOR PLANT CONSERVATION, INC.

## Statements of Activities

Years ended December 31, 2024, 2023 and 2022

	2024	2023	2022
<b>CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS</b>			
<b>OPERATING REVENUES</b>			
Grants and contributions	\$ 385,634	\$ 326,437	\$ 792,147
In-kind contributions	251,784	264,230	292,007
Government grants and contracts	318,357	298,863	454,574
Participating Institution fees	114,960	105,300	77,785
National Meeting - meeting registration fees	75,535	48,725	36,650
Special events revenue	3,650	12,400	-
Draw on Endowment from accumulated investment earnings to general operating	356,593	324,226	306,590
Other net assets released from donor-imposed restrictions	488,513	475,165	92,993
Other income	25,111	1,148	6,428
<b>TOTAL OPERATING REVENUES WITHOUT DONOR RESTRICTIONS</b>	<b>2,020,137</b>	<b>1,856,494</b>	<b>2,059,174</b>
<b>OPERATING EXPENSES</b>			
Program services	1,144,801	1,307,835	1,267,600
Supporting services:			
Management and general	448,613	361,286	369,177
Fundraising	227,722	157,135	93,889
<b>TOTAL OPERATING EXPENSES</b>	<b>1,821,136</b>	<b>1,826,256</b>	<b>1,730,666</b>
<b>NET OPERATING INCOME WITHOUT DONOR RESTRICTION</b>	<b>199,001</b>	<b>30,238</b>	<b>328,508</b>
<b>NON-OPERATING INCOME</b>			
Investment earnings, net - operating	77,823	50,724	363
Investment earnings, net - board designated endowment	149,782	118,849	(47,289)
<b>CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS</b>	<b>426,606</b>	<b>199,811</b>	<b>281,582</b>
<b>CHANGE IN NET ASSETS WITH DONOR RESTRICTIONS</b>			
<b>OPERATING</b>			
Draw from accumulated investment earnings (released from donor-restricted endowment)	(356,593)	(324,226)	(306,590)
Other net assets released from donor restrictions	(488,513)	(475,165)	(92,993)
Grants and contributions with donor restrictions	130,614	115,000	776,817
Contributions with donor restrictions - additions to endowment	154,923	245,105	106,786
<b>TOTAL OPERATING ACTIVITY WITH DONOR RESTRICTIONS</b>	<b>(559,569)</b>	<b>(439,286)</b>	<b>484,020</b>
<b>NON-OPERATING INCOME</b>			
Investment earnings, net - donor designated endowment	1,024,178	893,931	(273,858)
<b>CHANGE IN NET ASSETS WITH DONOR RESTRICTIONS</b>	<b>464,609</b>	<b>454,645</b>	<b>210,162</b>
<b>CHANGE IN NET ASSETS</b>	<b>891,215</b>	<b>654,456</b>	<b>491,744</b>
<b>NET ASSETS AT BEGINNING OF THE YEAR</b>	<b>9,240,834</b>	<b>8,586,378</b>	<b>8,094,634</b>
<b>NET ASSETS AT END OF THE YEAR</b>	<b>\$ 10,132,049</b>	<b>\$ 9,240,834</b>	<b>\$ 8,586,378</b>

The accompanying notes are an integral part of these financial statements.

# CENTER FOR PLANT CONSERVATION, INC.

## Statement of Functional Expenses

Year ended December 31, 2024

	Program Services	Supporting services: Management and		2024 Total
		General	Fundraising	
<b>PERSONNEL EXPENSES</b>				
Salaries and wages	\$ 234,425	\$ 128,765	\$ 43,901	\$ 407,091
	234,425	128,765	43,901	407,091
Employee benefits and taxes	66,991	36,796	12,546	116,333
	66,991	36,796	12,546	116,333
<b>TOTAL PERSONNEL EXPENSES</b>	301,416	165,561	56,447	523,424
<b>OTHER EXPENSES</b>				
National collection grants	145,925	-	-	145,925
Seed collecting grants	266,381	-	-	266,381
Other grants	500	-	-	500
National meeting	96,573	149	-	96,722
Professional services:				
Accounting	-	72,550	-	72,550
Communication	34,168	180	9,420	43,768
Legal	-	15,683	-	15,683
Information technology	4,700	1,998	-	6,698
Other	106,273	51,660	51,883	209,816
Insurance	3,457	5,721	647	9,825
Bank and merchant fees	-	5,535	-	5,535
Board meetings	-	28,274	-	28,274
Membership and dues	-	-	-	-
Meals	-	1,035	-	1,035
Occupancy	4,661	913	-	5,574
Donor cultivation	-	-	63,082	63,082
Information technology supplies and maintenance	9,168	5,044	212	14,424
Meetings and conferences	-	1,860	-	1,860
Postage and shipping	-	1,084	848	1,932
Printing and copying	7,669	-	6,157	13,826
Office expenses	468	1,711	11,175	13,354
Bad debt expense	-	2,624	-	2,624
Depreciation and amortization	935	515	175	1,625
Filing fees	-	3,606	523	4,129
Travel	17,515	3,271	-	20,786
In-kind expenses - other				
Occupancy	11,978	6,579	2,243	20,800
Professional services	63,900	35,098	11,967	110,965
Outreach and marketing	69,114	37,962	12,943	120,019
<b>TOTAL OTHER EXPENSES</b>	843,385	283,052	171,275	1,297,712
<b>TOTAL EXPENSES</b>	\$ 1,144,801	\$ 448,613	\$ 227,722	\$ 1,821,136

The accompanying notes are an integral part of these financial statements.

# CENTER FOR PLANT CONSERVATION, INC.

## Statement of Functional Expenses

Year ended December 31, 2023

	Program Services	Management and General	Fundraising	Total
<b>PERSONNEL EXPENSES</b>				
Salaries and wages	\$ 431,831	\$ 71,972	\$ 49,827	\$ 553,630
	431,831	71,972	49,827	553,630
Employee benefits and taxes	145,082	24,180	16,740	186,002
	145,082	24,180	16,740	186,002
<b>TOTAL PERSONNEL EXPENSES</b>	576,913	96,152	66,567	739,632
<b>OTHER EXPENSES</b>				
Plant sponsorship grants	138,675	-	-	138,675
Seed collecting grants	210,186	-	-	210,186
National meeting	69,902	-	-	69,902
Professional services:				
Accounting	-	75,850	-	75,850
Communication	-	6,450	7,376	13,826
Legal	-	1,914	-	1,914
Information technology	8,968	15,041	-	24,009
Other	91,952	48,058	23,095	163,105
Insurance	-	12,562	-	12,562
Bank and merchant fees	-	5,283	-	5,283
Board meetings	-	21,463	-	21,463
Membership and dues	-	2,984	-	2,984
Meals	-	752	67	819
Occupancy	-	-	-	-
Donor cultivation	-	-	9,291	9,291
Information technology supplies and maintenance	7,330	5,328	291	12,949
Meetings and conferences	-	3,610	-	3,610
Postage and shipping	-	1,096	1,025	2,121
Printing and copying	-	1,028	12,862	13,890
Bad debt expense	-	3,328	-	3,328
Office expenses	2,665	3,323	12,697	18,685
Depreciation and amortization	1,566	261	181	2,008
Filing fees	-	6,403	-	6,403
Travel	2,499	7,032	-	9,531
In-kind expenses - other:				
Occupancy	18,529	3,088	2,138	23,755
Professional services	108,026	19,092	12,465	139,583
Outreach and marketing	70,624	21,188	9,080	100,892
<b>TOTAL OTHER EXPENSES</b>	730,922	265,134	90,568	1,086,624
<b>TOTAL EXPENSES</b>	\$ 1,307,835	\$ 361,286	\$ 157,135	\$ 1,826,256

The accompanying notes are an integral part of these financial statements.



# CENTER FOR PLANT CONSERVATION, INC.

## Statement of Functional Expenses

Year ended December 31, 2022

	Program Services	Management and General	Fundraising	Total
<b>PERSONNEL EXPENSES</b>				
Salaries and wages	\$ 253,928	\$ 76,178	\$ 32,648	\$ 362,754
Salaries and wages - in-kind	45,575	13,672	5,860	65,107
	299,503	89,850	38,508	427,861
Employee benefits and taxes	83,555	25,066	10,743	119,364
Employee benefits and taxes - in-kind	18,076	5,422	2,324	25,822
	101,631	30,488	13,067	145,186
<b>TOTAL PERSONNEL EXPENSES</b>	401,134	120,338	51,575	573,047
<b>OTHER EXPENSES</b>				
Plant sponsorship grants	139,675	-	-	139,675
Seed collecting grants	362,315	-	-	362,315
National meeting	53,456	-	-	53,456
Professional services:				
Accounting	-	60,225	-	60,225
Communication	9,086	-	1,381	10,467
Legal	-	18,461	-	18,461
Information technology	58,068	1,148	-	59,216
Other	79,234	75,737	4,712	159,683
Insurance	-	8,901	-	8,901
Bank and merchant fees	-	4,947	-	4,947
Board meetings	-	9,672	-	9,672
Membership and dues	-	50	-	50
Meals	-	163	-	163
Occupancy	-	-	-	-
Donor cultivation	-	-	875	875
Information technology supplies and maintenance	9,418	7,870	442	17,730
Meetings and conferences	885	535	133	1,553
Postage and shipping	194	214	856	1,264
Printing and copying	-	2,594	10,592	13,186
Bad debt expense	-	-	-	-
Office expenses	809	729	4,040	5,578
Depreciation and amortization	1,188	356	153	1,697
Filing fees	-	8,247	-	8,247
Travel	11,384	6,763	1,033	19,180
In-kind expenses - other:				
Occupancy	11,529	3,459	1,482	16,470
Professional services:	95,836	28,751	12,322	136,909
Outreach and marketing	33,389	10,017	4,293	47,699
<b>TOTAL OTHER EXPENSES</b>	866,466	248,839	42,314	1,157,619
<b>TOTAL EXPENSES</b>	\$ 1,267,600	\$ 369,177	\$ 93,889	\$ 1,730,666

The accompanying notes are an integral part of these financial statements.

# CENTER FOR PLANT CONSERVATION, INC.

## Statements of Cash Flows

Years ended December 31, 2024, 2023, and 2022

	2024	2023	2022
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Change in net assets	\$ 891,215	\$ 654,456	\$ 491,744
Adjustments to reconcile change in net assets to cash from operations			
Depreciation and amortization	1,625	2,008	1,697
Realized gain on investments	(269,183)	(223,557)	(245,073)
Unrealized (gains) losses on investments	(743,594)	(801,055)	597,965
Donated securities	(25,597)	-	(25,699)
Contributions with donor-imposed restrictions for long-term purposes	(154,923)	(245,105)	(106,786)
Changes in operating assets and liabilities:			
Accounts receivable	8,297	(4,565)	18,543
Grants receivable	333,640	310,308	(722,937)
Prepaid expenses and other assets	(4,258)	6,240	(47,772)
Accounts payable and accrued expenses	(54,502)	48,582	(88,397)
Accounts payable and accrued expenses to related party	(33,155)	111	(29,589)
Accrued employee related expenses	(6,080)	16,150	1
Disbursements from funds held on behalf of others	(403,195)	(667,717)	(494,400)
Deferred revenue	-	1,737	(13,151)
<b>Net cash used in operating activities</b>	<b>(459,710)</b>	<b>(902,407)</b>	<b>(663,854)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Purchases of fixed assets	-	-	(2,437)
Proceeds from certificates of deposits	-	1,273,339	(636)
Proceeds from sales of investments	768,491	2,279,980	653,055
Purchases of investments	(338,918)	(3,731,678)	(446,163)
<b>Net cash provided by (used in) investing activities</b>	<b>429,573</b>	<b>(178,359)</b>	<b>203,819</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds from contributions with donor-imposed restrictions for long-term purposes	154,923	245,105	106,786
<b>Net cash provided by financing activities</b>	<b>154,923</b>	<b>245,105</b>	<b>106,786</b>
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>124,786</b>	<b>(835,661)</b>	<b>(353,249)</b>
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF THE YEAR</b>	<b>928,520</b>	<b>1,764,181</b>	<b>2,117,430</b>
<b>CASH AND CASH EQUIVALENTS, END OF YEAR</b>	<b>\$ 1,053,306</b>	<b>\$ 928,520</b>	<b>\$ 1,764,181</b>
Cash and cash equivalents consist of:			
Cash and cash equivalents - operating	\$ 894,343	\$ 569,750	\$ 1,165,941
Cash and cash equivalents - endowment	44,856	98,802	50,764
Cash and cash equivalents - restricted funds held for others	114,107	259,968	517,476
Cash and cash equivalents - CA Biodiversity overhead	-	-	30,000
	<b>\$ 1,053,306</b>	<b>\$ 928,520</b>	<b>\$ 1,764,181</b>

The accompanying notes are an integral part of these financial statements.

# CENTER FOR PLANT CONSERVATION, INC.

## Notes to the Financial Statements

December 31, 2024, 2023, and 2022

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### Note 1 – Organization

The Center for Plant Conservation, Inc. (the “Center” or “CPC”) is a nonprofit organization established to promote the conservation and preservation of plant species, furthering scientific understanding of plant biology, encouraging the investigation of beneficial uses of plants, and broadening public awareness and understanding of all related matters.

The Center works in collaboration with the Zoological Society of San Diego (dba San Diego Zoo Wildlife Alliance) (the “SDZWA”) to carry out its mission. At the start of the collaboration, SDZWA provided facilities and equipment, funded certain staff positions, and provided various other support services. The donated assistance from SDZWA is presented as in-kind contributions from related parties within the statements of activities. Beginning in April 2022, SDZWA began providing an annual salary support grant, so long as the Memorandum of Understanding (“MOU”) is in effect, that is to be used to replace the in-kind salary support provided in previous years, but the salary support grant may also be used for other purposes at the discretion of the Center. The Center’s primary operating revenues come from a variety of sources, which include contributors, grantors, in-kind contributions and an annual draw. In some cases, contributors or grantors have restricted the funding for program related activities. In-kind contributions of which, in some cases, comprise donated professional services, facilities, and salaries and benefits. The annual draw derives from accumulated investment earnings on both donor-restricted and board-designated endowment for general expenditure pursuant to the Board of Trustee’s annual budget and appropriation.

### Note 2 – Summary of Significant Accounting Policies

#### *Basis of Presentation of Financial Statements*

The financial statements of the Center have been prepared on the accrual basis of accounting in accordance with United States Generally Accepted Accounting Principles (“U.S. GAAP”). The significant accounting policies are described below to enhance the usefulness of the financial statements to the reader.

#### *Cash and Cash Equivalents*

All cash and highly liquid financial instruments with original maturities of three months or less, and which are neither held for nor restricted by donors for long-term purposes, are considered cash and cash equivalents.

#### *Certificates of Deposit*

Certificates of deposit held for investment that are not debt securities are included in the statements of financial position as certificates of deposit. Certificates of deposit are valued at cost, which approximates fair value. Certificates of deposit have a term of six months, with an interest rate of .05%, compounding daily, and due at maturity.

#### *Accounts Receivable*

Accounts receivable consist primarily of noninterest-bearing amounts due from participating institutions. The allowance for credit losses is based on historical experience, an assessment of current economic conditions and a review of subsequent collections. Accounts receivable are written off when deemed uncollectible. For the years ended December 31, 2024, 2023, and 2022, the allowance was \$0.

## CENTER FOR PLANT CONSERVATION, INC.

### Notes to the Financial Statements - Continued

December 31, 2024, 2023, and 2022

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#### Note 2 – Summary of Significant Accounting Policies (Continued)

##### *Grants Receivable*

Grants receivable consists of amounts due to the Center under various cost reimbursement grants and other contribution receivables. All grant receivables are deemed to be collectible; no allowance was deemed necessary by management for the years ended December 31, 2024, 2023, and 2022.

##### *Property and Equipment*

Property and equipment additions over \$2,000 are recorded at cost, or if donated, at fair value on the date of donation. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets which are currently three years, or in the case of capitalized leased assets or leasehold improvements, the lesser of the useful life of the asset or the lease term. When assets are sold or otherwise disposed of, the cost and related depreciation or amortization are removed from the accounts, and any resulting gain or loss is included in the statements of activities. Costs of maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed currently.

##### *Investments*

Investments are recorded at cost, if purchased, or if donated, at fair value on the date of donation. Thereafter, investments are reported at their fair values in the statements of financial position. Net investment return (loss) is reported in the statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less investment management, and custodial fees.

##### *Funds held on behalf of others*

Funds held on behalf of others consists of grant funds that were received by the Center, for which the Center acts as an agent and passes the funds through to awarded organizations.

##### *Net Assets*

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

*Net Assets without Donor Restrictions* – Net assets available for use in general operations and not subject to donor or grantor restrictions. The governing board has designated, from net assets without donor restrictions, net assets for a board-designated endowment.

*Net Assets with Donor Restrictions* – Net assets subject to donor or grantor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, for example, contributed assets that may or will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, for example, stipulating that resources be maintained in perpetuity. Law may extend those limits to investment returns from those resources and to other enhancements (diminishments) of those resources. Thus, laws extend to donor-imposed restrictions. The expirations of donor-imposed restrictions are recognized when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

## CENTER FOR PLANT CONSERVATION, INC.

### Notes to the Financial Statements - Continued

December 31, 2024, 2023, and 2022

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#### Note 2 – Summary of Significant Accounting Policies (Continued)

##### *Revenue Recognition*

Revenue includes Participating Institution fees and registration fees and is recognized when satisfaction of the contractual performance obligation is met. The performance obligation is met upon completion of the service or at the time of the event.

Grant revenues and contributions are recognized when cash, securities or other assets are received, or an unconditional promise to give is made. Promises to give are considered conditional when a measurable barrier and right of return or release exists. The promise to give becomes unconditional and is recognized as revenue when the barriers upon which they depend are overcome. When the satisfaction of a barrier is accomplished in the same period that the contribution is made, conditional contributions are recorded as unconditional. Payments under cost-reimbursable contracts received in advance are deferred to the applicable period in which the related services are performed, or expenditures are incurred, respectively.

##### *In-Kind Contributions*

The Center receives various forms of gifts-in-kind (“GIK”) from related and unrelated parties including personnel services, office space, ad space, and other goods and services. GIK are reported as in-kind contributions on the statement of activities at their estimated fair value on the date of receipt and reported as expense when utilized. This estimate is based on the market value of similar goods or services at the time of donation. The Center did not monetize any GIK and unless otherwise noted, GIK did not have any donor restrictions.

SDZWA provides personnel services, office space, and other support services to the Center. Since SDZWA meets the criteria for an affiliate organization, the Center is required to recognize the direct personnel costs incurred by the affiliate at the fair market value of services provided. Contributed services and facilities received from an affiliate during the years ended December 31, 2024, 2023, and 2022, were \$131,765, \$162,250, and \$244,308, respectively. GIK from third parties were \$120,019, \$101,980, and \$47,699, during the years ended December 31, 2024, 2023, and 2022, respectively.

##### *Advertising Costs*

Advertising costs are expensed as incurred.

##### *Functional Allocation of Expenses*

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and wages, benefits, payroll taxes, office expenses, information technology, occupancy, depreciation, and amortization, which are allocated on the basis of estimates of time, effort, and use.

## **CENTER FOR PLANT CONSERVATION, INC.**

### **Notes to the Financial Statements - Continued**

December 31, 2024, 2023, and 2022

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#### **Note 2 – Summary of Significant Accounting Policies (Continued)**

##### ***Income Tax Status***

The Center is organized as a Massachusetts public benefit nonprofit corporation, but doing business in California as a foreign nonprofit, and has been recognized by the Internal Revenue Service (IRS) as exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code as organizations described in Section 501(c)(3), qualify for the charitable contribution deduction under Sections 170(b)(1)(A)(vi) and (viii), and have been determined not to be private foundations under Sections 509(a)(1) and (3), respectively. The Center is annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, the Center is subject to income tax on net income that is derived from business activities that are unrelated to their exempt purposes. Management has determined that the Center is not subject to unrelated business income tax and has not filed an Exempt Organization Business Income Tax Return (Form 990-T) with the IRS.

Management has determined that it has appropriate support for any tax positions taken affecting its annual filing requirements, and as such, does not have any uncertain tax positions that are material to the financial statements. The Center would recognize future accrued interest and penalties related to unrecognized tax benefits and liabilities in income tax expense if such interest and penalties are incurred. The Center's returns are subject to examination by federal and state taxing authorities, generally for three years, after they are filed.

##### ***Estimates***

Management uses estimates and assumptions in preparing financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities and the reported revenues and expenses. Actual results could differ from such estimates.

##### ***Financial Instruments and Credit Risk***

The Center manages deposit concentration risk by placing cash and money market accounts with financial institutions believed to be creditworthy. At times, amounts on deposit may exceed insured limits. To date, the Center has not experienced any losses in any of these accounts.

##### ***Subsequent Events***

The Center has evaluated all subsequent events through May 13, 2025, the date the financial statements were available to be issued.

## CENTER FOR PLANT CONSERVATION, INC.

### Notes to the Financial Statements - Continued

December 31, 2024, 2023, and 2022

#### Note 3 – Liquidity and Availability of Resources

Financial assets available within one year of the statements of financial position date for general expenditures are as follows:

	<u>2024</u>	<u>2023</u>	<u>2022</u>
Cash and cash equivalents – operating	\$ 894,343	\$ 569,750	\$ 1,165,941
Investments – operating	567,458	727,559	-
Endowment appropriations	370,573	356,593	324,226
Accounts receivable	2,532	10,829	6,264
Grants receivable, due in 1 year	<u>99,054</u>	<u>432,694</u>	<u>366,011</u>
Total	<u>\$ 1,933,960</u>	<u>\$ 2,097,425</u>	<u>\$ 1,862,442</u>

The endowment funds consist of donor-restricted endowments and funds designated by the board as endowments. Income regarding the accumulated investment earnings from donor-restricted endowments are available for general expenditure.

The endowment appropriations are estimates of what is calculated in accordance with the endowment draw policies described in Note 9 and are expected to be used in operations during the next fiscal year. The amounts of endowment appropriations are not reflected as current assets on the face of the statement of financial position, because as of the end of each of the respective years, they remain as part of the endowment, comprising part of non-current assets on the face of the statement of financial position.

However, pursuant to board policy, the Center knows that these amounts will be drawn from endowment during the following year, thereby becoming part of cash and cash equivalents – operating, which are available for general expenditures.

As part of the Center's liquidity and investment management plan, there is a board-designated endowment (including accumulated endowment investment earnings thereon) of \$1,205,000, \$1,055,218, and \$936,369 on December 31, 2024, 2023, and 2022, respectively. Although the Center does not intend to release or draw from this board-designated endowment, these amounts could be made available if necessary.

To help manage unanticipated liquidity needs, the Center has a line of credit with a commercial bank. As of December 31, 2024, 2023, and 2022, the entire line of credit of \$300,000 was available for borrowing.

#### Note 4 – Grants Receivable

Grants receivable are for cost reimbursement grants or unconditional multi-year grants made by grantors but not yet received. At December 31, the Center had the following grants receivables:

	<u>2024</u>	<u>2023</u>	<u>2022</u>
Due in 1 year	\$ 99,054	\$ 432,694	\$ 366,011
Due in 2 years	<u>-</u>	<u>-</u>	<u>376,991</u>
Total	<u>\$ 99,054</u>	<u>\$ 432,694</u>	<u>\$ 743,002</u>

## CENTER FOR PLANT CONSERVATION, INC.

### Notes to the Financial Statements - Continued

December 31, 2024, 2023, and 2022

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#### Note 5 – Fair Value and Net Asset Value Measurements and Disclosures

The Center applies fair value measurement of nonfinancial items that are recognized or disclosed at fair value in the financial statements on a recurring basis. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether the price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk.

Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the assets or liability based on the best information available. A three-tier hierarchy categorizes the inputs as follows:

- **Level 1** inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Center has the ability to access at the measurement date.
- **Level 2** inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.
- **Level 3** inputs are unobservable inputs for the asset or liability. These inputs are developed using the best information available in the circumstances.

In some cases, the inputs used to measure the fair value of an asset, or a liability might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to the entire measurement requires judgment, taking into account factors specific to an asset or liability. The categorization of an asset within the hierarchy is based upon the pricing transparency of the asset and does not necessarily correspond to the assessment of the quality, risk or liquidity profile of the asset or liability.



# CENTER FOR PLANT CONSERVATION, INC.

## Notes to the Financial Statements - Continued

December 31, 2024, 2023, and 2022

### Note 5 – Fair Value and Net Asset Value Measurements and Disclosures (Continued)

The following table presents assets that are measured at fair value and net asset value on a recurring basis on December 31, 2024:

		Measurements at Reporting Date Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	<u>Total</u>			
Equities	\$ 5,515,706	\$ 5,515,706	\$ -	\$ -
Government securities	1,173,254	1,173,254	-	-
Exchange traded products	695,690	695,690	-	-
Fixed income	173,962	173,962	-	-
Total investments at fair value	7,558,612	<u>\$ 7,558,612</u>	<u>\$ -</u>	<u>\$ -</u>
Investments at net asset value (NAV)	<u>2,122,725</u>			
Total	<u>\$ 9,681,337</u>			

The following table presents assets that are measured at fair value and net asset value on a recurring basis on December 31, 2023:

		Measurements at Reporting Date Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	<u>Total</u>			
Equities	\$ 4,951,293	\$ 4,951,293	\$ -	\$ -
Government securities	1,590,689	1,590,689	-	-
Exchange traded products	394,400	394,400	-	-
Fixed income	172,535	172,535	-	-
Total investments at fair value	7,108,917	<u>\$ 7,108,917</u>	<u>\$ -</u>	<u>\$ -</u>
Investments at net asset value (NAV)	<u>1,963,619</u>			
Total	<u>\$ 9,072,536</u>			

## CENTER FOR PLANT CONSERVATION, INC.

### Notes to the Financial Statements - Continued

December 31, 2024, 2023, and 2022

#### Note 5 – Fair Value and Net Asset Value Measurements and Disclosures (Continued)

The following table presents assets that are measured at fair value and net asset value on a recurring basis on December 31, 2022:

		Measurements at Reporting Date Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	<u>Total</u>			
Equities	\$ 4,077,558	\$ 4,077,558	\$ -	\$ -
Credit instruments	169,146	169,146	-	-
Total investments at fair value	4,246,704	<u>\$ 4,246,704</u>	<u>\$ -</u>	<u>\$ -</u>
Investments at net asset value (NAV)	<u>2,349,522</u>			
Total	<u>\$ 6,596,226</u>			

The following is a description of the valuation methodologies used for assets measured at fair value and net asset value. There have been no changes in the methodologies used on December 31, 2024, 2023, and 2022.

Fair value for investments valued using Level 1 inputs are based on unadjusted quoted market prices within active markets. The Center also invests in a limited liability corporation and two limited partnerships. The fair values of these investments have been estimated using the net asset value per share of the investments (NAV), which represents the amounts at which the Center may acquire or redeem its fund interests. The investments are redeemed on a quarterly basis and have various redemption restrictions as disclosed in their respective audited financial statements. Additionally, there are no unfunded commitments.

## CENTER FOR PLANT CONSERVATION, INC.

### Notes to the Financial Statements - Continued

December 31, 2024, 2023, and 2022

#### Note 6 – Property and Equipment

Property and equipment are summarized as follows on December 31:

	<u>2024</u>	<u>2023</u>	<u>2022</u>
Equipment	\$ 11,887	\$ 11,887	\$ 11,887
Website	<u>16,589</u>	<u>16,589</u>	<u>16,589</u>
	28,476	28,476	28,476
Less accumulated depreciation and amortization	<u>(28,476)</u>	<u>(26,851)</u>	<u>(24,843)</u>
Total	<u>\$ -</u>	<u>\$ 1,625</u>	<u>\$ 3,633</u>

Depreciation and amortization expense for the years ended December 31, 2024, 2023, and 2022, was \$1,625, \$2,008, and \$1,697, respectively.

#### Note 7 – Lines of Credit

The Center has a \$300,000 revolving line of credit with a bank, secured by a commercial pledge agreement. The line of credit will mature on October 26, 2025. On December 31, 2024, 2023, and 2022, there was no outstanding balance on the revolving line of credit. Although there have been no borrowings, the agreement terms for the interest rate are variable interest rate based on the Wall Street Journal prime rate + 1.05%, which was 8.55%, 9.65%, and 8.25% at December 31, 2024, 2023, and 2022, respectively.

#### Note 8 – Funds Held on Behalf of Others

In 2019, the California state budget included funding of \$3,000,000 from the General Fund to support the collection of rare 1B plants through contracts with, or grants from, the California Plant Rescue Program under the California Biodiversity Initiative established by Executive Order B-54-18, to expand or upgrade facilities as needed for the preservation of germplasm and seeds, and to upgrade databases as needed to ensure data is available to agencies and other stakeholders. An additional \$200,000 from the Environmental License Plate Fund supported collections of California rare plants.

The resource provider, State of California, specified the California Plant Rescue Program as the beneficiary of these funds. The California Department of Food and Agriculture (CDFA) disbursed the 2019 funds directly to CPC, which provides fiscal management for the California Plant Rescue Program and disburses them according to consensus decisions of the California Plant Rescue consortium. CPC retains 5% of these funds to cover overhead incurred for the management of the funds.

\$3,040,254 of the \$3,200,254 initial funding referred to above and disbursed to CPC as described in the immediately preceding paragraph was recorded as a liability denominated as “Funds held on behalf of others” and as asset line items denominated as “Cash and cash equivalents - restricted funds held on behalf of others”, “Certificates of deposit - restricted funds held on behalf of others”, and “Investments – restricted funds held on behalf of others”. The liability and assets described above are reduced over time as the CPC administers the funds to the beneficiaries.

The remaining \$160,000 of the aforementioned \$3,200,254 received in 2019 represented the 5% of funding to be used by CPC to cover its overhead in administering the funds in connection with the California Plant Rescue Program over the 5-year period of 2019 through 2023. This amount was recorded as “government grants and contracts with donor restrictions - operating” in the statements of activities and is released over the 5-year period to net assets without donor restrictions.

## **CENTER FOR PLANT CONSERVATION, INC.**

### **Notes to the Financial Statements - Continued**

December 31, 2024, 2023, and 2022

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#### **Note 8 – Funds Held on Behalf of Others (Continued)**

During the years ended December 31, 2024, 2023, and 2022, CPC disbursed \$403,195, \$667,717, and \$494,400, respectively, of the forgoing funds held for others.

#### **Note 9 – Endowments**

The Center's endowment, named the Plant Conservation Fund, includes funds established by donors to provide for specific activities and general operations. The Endowment also includes certain net assets without donor restrictions that have been designated for endowment by the Board of Trustees.

The Board of Trustees has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the date of the donor-restricted endowment funds, unless there are explicit donor stipulations to the contrary. On December 31, 2024, 2023, and 2022, there were no such donor stipulations. As a result of this interpretation, the Center retains in perpetuity (a) the original value of initial and subsequent gift amounts donated to the Endowment and (b) any accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the donation date. Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure in a manner consistent with the standard of prudence prescribed by UPMIFA. The accumulated investment earnings on the Endowment are available for allocation at the direction of the Board and the policies of the Center. Until drawn, the accumulated investment earnings are recorded as a component of net assets with donor restriction that are temporary in nature. UPMIFA states that an appropriation of investment earnings greater than 7% of the average fair market value (averaged over the last three years) of an endowment is presumptively imprudent. The Center's policy on investment earnings releases is further described below.

## CENTER FOR PLANT CONSERVATION, INC.

### Notes to the Financial Statements - Continued

December 31, 2024, 2023, and 2022

#### Note 9 – Endowments (Continued)

As of December 31, 2024, the Endowment was composed of the following net asset classification:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
<b>Board-designated endowment funds:</b>			
Original board designated gift amount intended to be held for perpetuity*	\$ 608,744	\$ -	\$ 608,744
Accumulated investment earnings – designated by the Board	596,256	-	596,256
<b>Donor-restricted endowment funds:</b>			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	-	2,716,299	2,716,299
Accumulated investment earnings - temporary in nature	-	4,631,640	4,631,640
<b>Total</b>	<b>\$ 1,205,000</b>	<b>\$ 7,347,939</b>	<b>\$ 8,552,939</b>

\* These funds, board designated in an endowment, are intended to be held in perpetuity, however the board has the authority to make the funds available as operating cash, as needed.

As of December 31, 2023, the Endowment was composed of the following net asset classification:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
<b>Board-designated endowment funds:</b>			
Original board designated gift amount intended to be held for perpetuity*	\$ 608,744	\$ -	\$ 608,744
Accumulated investment earnings – designated by the Board	446,474	-	446,474
<b>Donor-restricted endowment funds:</b>			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	-	2,561,376	2,561,376
Accumulated investment earnings - temporary in nature	-	3,964,055	3,964,055
<b>Total</b>	<b>\$ 1,055,218</b>	<b>\$ 6,525,431</b>	<b>\$ 7,580,649</b>

\* These funds, board designated in an endowment, are intended to be held in perpetuity, however the board has the authority to make the funds available as operating cash, as needed.

## CENTER FOR PLANT CONSERVATION, INC.

### Notes to the Financial Statements - Continued

December 31, 2024, 2023, and 2022

#### Note 9 – Endowments (Continued)

As of December 31, 2022, the Endowment was composed of the following net asset classification:

	Without Donor <u>Restrictions</u>	With Donor <u>Restrictions</u>	<u>Total</u>
Board-designated endowment funds:			
Original board designated gift amount intended to be held for perpetuity*	\$ 608,744	\$ -	\$ 608,744
Accumulated investment earnings – designated by the Board	327,625	-	327,625
Donor-restricted endowment funds:			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	-	2,316,271	2,316,271
Accumulated investment earnings temporary in nature	-	3,394,350	3,394,350
Total	<u>\$ 936,369</u>	<u>\$ 5,710,621</u>	<u>\$ 6,646,990</u>

\* These funds, board designated in an endowment, are intended to be held in perpetuity, however the board has the authority to make the funds available as operating cash, as needed.

From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). The Center has interpreted UPMIFA to permit funding from underwater endowments in accordance with prudent measures required under law. There were no underwater endowments on December 31, 2024, 2023, or 2022.

#### ***Investment and Draw Policies***

The Center has adopted investment and draw policies for the Endowment that attempt to provide a predictable stream of funding for operations while seeking to maintain the purchasing power of the endowment assets. The endowment assets include those assets of donor-restricted funds that the Center must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds. The investment of the Center's endowment fund is governed by Board policy. The portfolio is to be managed in a way that provides ongoing financial support for the operations of the Center while protecting and increasing the value of the endowment through careful investment.

To satisfy these long-term rate-of-return objectives, the Center relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Center targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

# CENTER FOR PLANT CONSERVATION, INC.

## Notes to the Financial Statements - Continued

December 31, 2024, 2023, and 2022

### Note 9 – Endowments (Continued)

The Center uses an endowment draw formula to determine the amount to transfer from the Endowment to general operating revenues each year. The draw rate is determined and adjusted from time-to-time by the Board. Historically, and most recently with respect to 2024, 2023 and 2022, the draw rate was 5%. With respect to the draw for 2024, 2023, and 2022 (and, it is expected, to continue in the future) the draw rate is applied to the average of the year-end values of Endowment net assets for each year of the three-year period ending immediately before the beginning of the year with respect to which the draw is calculated and made. In establishing this policy, the Center considered the long-term expected return on the Endowment and has set the draw rate with the objective of providing an appropriate level of support for the operations of the Center while maintaining the value of the Endowment, adjusted for inflation, over time.

Changes in Endowment net assets for the year ended December 31, 2024, were as follows:

	Without Donor Restrictions	Accumulated Investment Earnings - Board Designated	With Donor Restrictions Perpetual in Nature	Accumulated Investment Earnings - Temporary in Nature	Total
Endowment net assets, beginning of year	\$ 608,744	\$ 446,474	\$ 2,561,376	\$ 3,964,055	\$ 7,580,649
Investment return, net	-	149,782	-	1,024,178	1,173,960
Contributions	-	-	154,923	-	154,923
Appropriation of endowment assets pursuant to draw policy	-	-	-	(356,593)	(356,593)
Endowment net assets, end of year	<u>\$ 608,744</u>	<u>\$ 596,256</u>	<u>\$ 2,716,299</u>	<u>\$ 4,631,640</u>	<u>\$ 8,552,939</u>

Changes in Endowment net assets for the year ended December 31, 2023, were as follows:

	Without Donor Restrictions	Accumulated Investment Earnings - Board Designated	With Donor Restrictions Perpetual in Nature	Accumulated Investment Earnings - Temporary in Nature	Total
Endowment net assets, beginning of year	\$ 608,744	\$ 327,625	\$ 2,316,271	\$ 3,394,350	\$ 6,646,990
Investment return, net	-	118,849	-	893,931	1,012,780
Contributions	-	-	245,105	-	245,105
Appropriation of endowment assets pursuant to draw policy	-	-	-	(324,226)	(324,226)
Endowment net assets, end of year	<u>\$ 608,744</u>	<u>\$ 446,474</u>	<u>\$ 2,561,376</u>	<u>\$ 3,964,055</u>	<u>\$ 7,580,649</u>

# CENTER FOR PLANT CONSERVATION, INC.

## Notes to the Financial Statements - Continued

December 31, 2024, 2023, and 2022

### Note 9 – Endowments (Continued)

Changes in Endowment net assets for the year ended December 31, 2022, were as follows:

	Without Donor Restrictions	Accumulated Investment Earnings - Board Designated	With Donor Restrictions Perpetual in Nature	Accumulated Investment Earnings - Temporary in Nature	Total
Endowment net assets, beginning of year	\$ 608,744	\$ 374,914	\$ 2,209,485	\$ 3,974,798	\$ 7,167,941
Investment return, net	-	(47,289)	-	(273,858)	(321,147)
Contributions	-	-	106,786	-	106,786
Appropriation of endowment assets pursuant to draw policy	-	-	-	(306,590)	(306,590)
Endowment net assets, end of year	<u>\$ 608,744</u>	<u>\$ 327,625</u>	<u>\$ 2,316,271</u>	<u>\$ 3,394,350</u>	<u>\$ 6,646,990</u>

The following table is total endowment net assets by custodian/depository/investment on December 31:

	<u>2024</u>	<u>2023</u>	<u>2022</u>
JPMorgan Chase Bank - cash	\$ 20,500	\$ 33,400	\$ 26,452
Corient –			
Managed Portfolio of Investment Securities	3,831,148	3,638,012	3,347,960
Corient – cash	6,648	43,502	11,997
Fourthstone Offshore Opportunity Fund Ltd. –			
Investment Fund	1,092,096	969,956	926,955
Gates Capital Management L.P. –			
Investment Fund	-	29,083	492,060
Hot Creek Capital, L.L.C. – Investment Fund	1,030,629	964,581	930,506
Midland States Bank – cash	8,649	9,282	9,826
UBS Financial Services – Custodian – cash & cash equivalents	9,059	12,618	2,489
UBS Financial Services – Custodian –			
Berkshire Hathaway Common Stock	1,246,520	980,815	849,475
UBS Financial Services – Custodian –			
Copper Property Common Stock	612,000	505,000	-
UBS Financial Services – Custodian –			
Pershing Square Holdings LTD Common Stock	695,690	394,400	49,270
Total endowment net assets	<u>\$ 8,552,939</u>	<u>\$ 7,580,649</u>	<u>\$ 6,646,990</u>



# CENTER FOR PLANT CONSERVATION, INC.

## Notes to the Financial Statements - Continued

December 31, 2024, 2023, and 2022

### Note 10 – Net Assets with Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes or periods:

	<u>2024</u>	<u>2023</u>	<u>2022</u>
Subject to expenditure for timing:			
SDZWA grant	\$ -	\$ 376,991	\$ 743,002
Subject to expenditure for specified purpose:			
Administration of California Plant Rescue Program	-	-	30,000
Safeguarding Florida's Imperiled Plant Species	125,760	106,668	70,822
Subject to endowment draw policy and appropriation:			
Endowment accumulated investment earnings – temporary in nature	4,631,640	3,964,055	3,394,350
Plant conservation – donor corpus perpetual in nature	2,716,299	2,561,376	2,316,271
Total	<u>\$ 7,473,699</u>	<u>\$ 7,009,090</u>	<u>\$ 6,554,445</u>

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors:

	<u>2024</u>	<u>2023</u>	<u>2022</u>
Satisfaction of purpose restrictions:			
Administration of California Plant Rescue Program	\$ -	\$ 30,000	\$ 30,000
Florida Rare Plant Project	111,522	79,154	62,993
	<u>111,522</u>	<u>109,154</u>	<u>92,993</u>
Satisfaction of timing restrictions:			
SDZWA grant	376,991	366,011	-
Restricted-purpose draw policy distributions and appropriation:			
Plant Sponsorship grants	145,925	137,500	137,500
General use	210,668	186,726	169,090
	<u>356,593</u>	<u>324,226</u>	<u>306,590</u>
Total	<u>\$ 845,106</u>	<u>\$ 799,391</u>	<u>\$ 399,583</u>

## CENTER FOR PLANT CONSERVATION, INC.

### Notes to the Financial Statements - Continued

December 31, 2024, 2023, and 2022

#### Note 11 – Revenue from Contracts with Customers

A description of the Center's revenue streams accounted for under ASC 606 are as follows:

Participation Institution Fees: The Center earns fees from participating institutions for membership in the Center. The fees are charged annually and are recognized as revenue over time throughout the membership term.

National meeting revenue: The Center earns registration fees for attendance at their national meeting. The fees are recognized as revenue at the point in time when the meeting occurs.

#### *Disaggregation of Revenue*

The following tables presents revenue disaggregated by revenue source and pattern of revenue recognition:

	<b>Year Ended December 31, 2024</b>	
	<b><u>Over Period of Time</u></b>	<b><u>Point In Time</u></b>
Participation Institution fees	\$ 114,960	\$ -
National meeting	-	75,535
Other income	-	25,111
Total ASC 606 Revenue	<u>\$ 114,960</u>	<u>\$ 100,646</u>

	<b>Year Ended December 31, 2023</b>	
	<b><u>Over Period of Time</u></b>	<b><u>Point In Time</u></b>
Participation Institution fees	\$ 105,300	\$ -
National meeting	-	48,725
Other income	-	1,148
Total ASC 606 Revenue	<u>\$ 105,300</u>	<u>\$ 49,873</u>

	<b>Year Ended December 31, 2022</b>	
	<b><u>Over Period of Time</u></b>	<b><u>Point In Time</u></b>
Participation Institution fees	\$ 77,785	\$ -
National meeting	-	36,650
Other income	-	6,428
Total ASC 606 Revenue	<u>\$ 77,785</u>	<u>\$ 43,078</u>

## CENTER FOR PLANT CONSERVATION, INC.

### Notes to the Financial Statements - Continued

December 31, 2024, 2023, and 2022

#### Note 12 – In-kind Contributions

In-kind contributions consisted of the following for the years ended December 31:

	<u>2024</u>	<u>2023</u>	<u>2022</u>
Google ad grant	\$ 120,019	\$ 101,980	\$ 47,699
Professional services from SDZWA	110,965	138,495	136,909
Facilities use from SDZWA	20,800	23,755	16,470
Personnel costs from SDZWA	-	-	90,929
Total	<u>\$ 251,784</u>	<u>\$ 264,230</u>	<u>\$ 292,007</u>

#### Note 13 – Related Party Transactions

The Center pays expenses associated with Board of Trustees meetings and then certain expenses are reimbursed by the individual Trustees. On December 31, 2024, 2023, and 2022, meeting expense reimbursements due from Trustees were \$0.

The relationship between CPC and SDZWA is governed by an agreement that was revised in April 2022 with a termination date in October 2025. Prior to the revision of the agreement through April 2022, SDZWA provided support or staff salaries for two positions, CEO and Senior Scientist, and CPC reimbursed SDZWA payroll expenses for all other staff members. After the agreement revision, SDZWA no longer provided staff salaries in kind, and CPC began prepaying SDZWA for all staff salaries on a monthly basis. In 2022, SDZWA provided direct support for CPC through grant installments paid in April 2022 and December 2022 of \$193,200 and \$355,350, respectively. In 2023, SDZWA provided direct support for CPC through a grant installment of \$366,011. In 2024, SDZWA provided direct support for CPC through a grant installment of \$376,991. SDZWA also reimbursed CPC for the portion of the fringe and benefits allocated to the SDZWA incentive pool in November 2022.

During the year ended December 31, 2024, the Center incurred expenses from SDZWA totaling \$640,360 and had \$8,384 due at year end. During the year ended December 31, 2023, the Center incurred expenses from SDZWA totaling \$430,979 and had \$41,539 due at year end. During the year ended December 31, 2022, the Center incurred expenses from SDZWA totaling \$468,807 and had \$41,428 due at year end. At December 31, 2024, 2023, and 2022, the Center has prepaid \$50,000 of these expenses to SDZWA and have included such amounts as prepaid expenses and other assets in the statement of financial position.

The Center also received donated personnel services, office space, and other support services from SDZWA, which do not require reimbursement, and which are reflected in the statement of activities as in-kind contributions.

#### Note 14 – Concentrations

During the year ended December 31, 2024, grant revenue from three grantors comprised 53% of total operating revenue and support, excluding in-kind contributions. During the year ended December 31, 2023, grant revenue from four grantors comprised 63% of total operating revenue and support, excluding in-kind contributions. During the year ended December 31, 2022, grant revenue from two grantors comprised 60% of total operating revenue and support, excluding in-kind contributions.

## **CENTER FOR PLANT CONSERVATION, INC.**

### **Notes to the Financial Statements - Continued**

December 31, 2024, 2023, and 2022

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#### **Note 15 – Commitments and Contingencies**

The Center operates in heavily regulated environments subject to the administrative directives, rules, and regulations of federal, state, and local regulatory agencies. Such administrative directives, rules and regulations are subject to change by an act of Congress, or an administrative change mandated by other government departments. These changes may occur with little notice or inadequate funding to pay for the related cost, including the additional administrative burden, to comply with a change.

In January 2025 the Trump administration initiated a number of executive actions, many of which impacted Federal agencies that provide funding to organizations similar to the Center. There are significant legal challenges being made against many (most) of these actions. In April 2025, the Center was notified of termination of its grant from the Institute of Museum and Library Services (“IMLS”) as a result of those executive actions. In 2024, the Center recognized approximately \$180,000 of grant revenue from IMLS with approximately \$46,000 in grants receivable on December 31, 2024, which was collected in 2025.

## **Supplemental Information**

CENTER FOR PLANT CONSERVATION, INC.

SCHEDULE OF ACTIVITIES - OPERATING AND NON-OPERATING (ENDOWMENT)

December 31, 2024

	Operating			Non-Operating (Endowment)			
	Undesignated	With Donor Restrictions	Total Operating	Board Designated	With Donor Restrictions	Total Non-Operating	TOTAL
<b>OPERATING</b>							
<b>REVENUE AND SUPPORT</b>							
Grants and contributions	\$ 385,634	\$ 130,614	\$ 516,248	\$ -	\$ 154,923	\$ 154,923	\$ 671,171
In-kind contributions	251,784	-	251,784	-	-	-	251,784
Government grants and contracts	318,357	-	318,357	-	-	-	318,357
Participating Institution fees	114,960	-	114,960	-	-	-	114,960
Special events revenue	3,650	-	3,650	-	-	-	3,650
National Meeting - meeting registration fees	75,535	-	75,535	-	-	-	75,535
Other income	25,111	-	25,111	-	-	-	25,111
Draw of Plant Conservation Fund accumulated investment earnings to general operating	356,593	-	356,593	-	(356,593)	(356,593)	-
Net assets released from donor-imposed restrictions	488,513	(488,513)	-	-	-	-	-
<b>TOTAL REVENUE AND SUPPORT</b>	<b>2,020,137</b>	<b>(357,899)</b>	<b>1,662,238</b>	<b>-</b>	<b>(201,670)</b>	<b>(201,670)</b>	<b>1,460,568</b>
<b>EXPENSES</b>							
Program services	1,144,801	-	1,144,801	-	-	-	1,144,801
Supporting services:							
Management and general	448,613	-	448,613	-	-	-	448,613
Fundraising	227,722	-	227,722	-	-	-	227,722
Total supporting services	676,335	-	676,335	-	-	-	676,335
<b>TOTAL EXPENSES</b>	<b>1,821,136</b>	<b>-</b>	<b>1,821,136</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,821,136</b>
<b>EXCESS (DEFICIENCY) OF REVENUE AND SUPPORT OVER EXPENSES BEFORE NON-OPERATING INCOME AND EXPENSES</b>	<b>199,001</b>	<b>(357,899)</b>	<b>(158,898)</b>	<b>-</b>	<b>(201,670)</b>	<b>(201,670)</b>	<b>(360,568)</b>
<b>NON-OPERATING</b>							
Interest and dividends	104,143	-	104,143	35,146	163,182	198,328	302,471
Realized gain on investments	-	-	-	31,629	237,554	269,183	269,183
Unrealized gain on investments	(26,320)	-	(26,320)	90,465	679,449	769,914	743,594
Management fees	-	-	-	(7,458)	(56,007)	(63,465)	(63,465)
<b>TOTAL NON-OPERATING INCOME, NET</b>	<b>77,823</b>	<b>-</b>	<b>77,823</b>	<b>149,782</b>	<b>1,024,178</b>	<b>1,173,960</b>	<b>1,251,783</b>
<b>CHANGE IN NET ASSETS</b>	<b>276,824</b>	<b>(357,899)</b>	<b>(81,075)</b>	<b>149,782</b>	<b>822,508</b>	<b>972,290</b>	<b>891,215</b>
<b>NET ASSETS AT BEGINNING OF THE YEAR</b>	<b>1,176,526</b>	<b>483,659</b>	<b>1,660,185</b>	<b>1,055,218</b>	<b>6,525,431</b>	<b>7,580,649</b>	<b>9,240,834</b>
<b>NET ASSETS AT END OF THE YEAR</b>	<b>\$ 1,453,350</b>	<b>\$ 125,760</b>	<b>\$ 1,579,110</b>	<b>\$ 1,205,000</b>	<b>\$ 7,347,939</b>	<b>\$ 8,552,939</b>	<b>\$ 10,132,049</b>

CENTER FOR PLANT CONSERVATION, INC.

SCHEDULE OF ACTIVITIES - OPERATING AND NON-OPERATING (ENDOWMENT)

December 31, 2023

	Operating			Non-Operating (Endowment)			TOTAL
	Undesignated	With Donor Restrictions	Total Operating	Board Designated	With Donor Restrictions	Total Non-Operating	
<b>OPERATING</b>							
<b>REVENUE AND SUPPORT</b>							
Grants and contributions	\$ 326,437	\$ 115,000	\$ 441,437	\$ -	\$ 245,105	\$ 245,105	\$ 686,542
In-kind contributions	264,230	-	264,230	-	-	-	264,230
Government grants and contracts	298,863	-	298,863	-	-	-	298,863
Participating Institution fees	105,300	-	105,300	-	-	-	105,300
Special events revenue	12,400	-	12,400	-	-	-	12,400
National Meeting - meeting registration fees	48,725	-	48,725	-	-	-	48,725
Other income	1,148	-	1,148	-	-	-	1,148
Draw of Plant Conservation Fund accumulated investment earnings to general operating	324,226	-	324,226	-	(324,226)	(324,226)	-
Net assets released from donor-imposed restrictions	475,165	(475,165)	-	-	-	-	-
<b>TOTAL REVENUE AND SUPPORT</b>	<u>1,856,494</u>	<u>(360,165)</u>	<u>1,496,329</u>	<u>-</u>	<u>(79,121)</u>	<u>(79,121)</u>	<u>1,417,208</u>
<b>EXPENSES</b>							
Program services	1,307,835	-	1,307,835	-	-	-	1,307,835
Supporting services:							
Management and general	361,286	-	361,286	-	-	-	361,286
Fundraising	157,135	-	157,135	-	-	-	157,135
Total supporting services	<u>518,421</u>	<u>-</u>	<u>518,421</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>518,421</u>
<b>TOTAL EXPENSES</b>	<u>1,826,256</u>	<u>-</u>	<u>1,826,256</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,826,256</u>
<b>EXCESS (DEFICIENCY) OF REVENUE AND SUPPORT OVER EXPENSES BEFORE NON-OPERATING INCOME AND EXPENSES</b>	<u>30,238</u>	<u>(360,165)</u>	<u>(329,927)</u>	<u>-</u>	<u>(79,121)</u>	<u>(79,121)</u>	<u>(409,048)</u>
<b>NON-OPERATING</b>							
Interest and dividends	125	-	125	10,689	80,277	90,966	91,091
Realized gain on investments	8,013	-	8,013	25,193	190,351	215,544	223,557
Unrealized gain on investments	42,586	-	42,586	89,100	669,369	758,469	801,055
Management fees	-	-	-	(6,133)	(46,066)	(52,199)	(52,199)
<b>TOTAL NON-OPERATING INCOME, NET</b>	<u>50,724</u>	<u>-</u>	<u>50,724</u>	<u>118,849</u>	<u>893,931</u>	<u>1,012,780</u>	<u>1,063,504</u>
<b>CHANGE IN NET ASSETS</b>	<u>80,962</u>	<u>(360,165)</u>	<u>(279,203)</u>	<u>118,849</u>	<u>814,810</u>	<u>933,659</u>	<u>654,456</u>
<b>NET ASSETS AT BEGINNING OF THE YEAR</b>	<u>1,095,564</u>	<u>843,824</u>	<u>1,939,388</u>	<u>936,369</u>	<u>5,710,621</u>	<u>6,646,990</u>	<u>8,586,378</u>
<b>NET ASSETS AT END OF THE YEAR</b>	<u>\$ 1,176,526</u>	<u>\$ 483,659</u>	<u>\$ 1,660,185</u>	<u>\$ 1,055,218</u>	<u>\$ 6,525,431</u>	<u>\$ 7,580,649</u>	<u>\$ 9,240,834</u>

CENTER FOR PLANT CONSERVATION, INC.

SCHEDULE OF ACTIVITIES - OPERATING AND NON-OPERATING (ENDOWMENT)

December 31, 2022

	Operating			Non-Operating (Endowment)			TOTAL
	Undesignated	With Donor Restrictions	Total Operating	Board Designated	With Donor Restrictions	Total Non-Operating	
<b>OPERATING</b>							
<b>REVENUE AND SUPPORT</b>							
Grants and contributions	\$ 792,147	\$ 776,817	\$ 1,568,964	\$ -	\$ 106,786	\$ 106,786	\$ 1,675,750
In-kind contributions	292,007	-	292,007	-	-	-	292,007
Government grants and contracts	454,574	-	454,574	-	-	-	454,574
Participating Institution fees	77,785	-	77,785	-	-	-	77,785
National Meeting - meeting registration fees	36,650	-	36,650	-	-	-	36,650
Other income	6,428	-	6,428	-	-	-	6,428
Draw of Plant Conservation Fund accumulated investment earnings to general operating	306,590	-	306,590	-	(306,590)	(306,590)	-
Net assets released from donor-imposed restrictions	92,993	(92,993)	-	-	-	-	-
<b>TOTAL REVENUE AND SUPPORT</b>	<u>2,059,174</u>	<u>683,824</u>	<u>2,742,998</u>	<u>-</u>	<u>(199,804)</u>	<u>(199,804)</u>	<u>2,543,194</u>
<b>EXPENSES</b>							
Program services	1,267,600	-	1,267,600	-	-	-	1,267,600
Supporting services:							
Management and general	369,177	-	369,177	-	-	-	369,177
Fundraising	93,889	-	93,889	-	-	-	93,889
Total supporting services	463,066	-	463,066	-	-	-	463,066
<b>TOTAL EXPENSES</b>	<u>1,730,666</u>	<u>-</u>	<u>1,730,666</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,730,666</u>
<b>EXCESS (DEFICIENCY) OF REVENUE AND SUPPORT OVER EXPENSES BEFORE NON-OPERATING INCOME AND EXPENSES</b>	<u>328,508</u>	<u>683,824</u>	<u>1,012,332</u>	<u>-</u>	<u>(199,804)</u>	<u>(199,804)</u>	<u>812,528</u>
<b>NON-OPERATING</b>							
Interest and dividends	363	-	363	12,509	72,448	84,957	85,320
Realized gain on investments	-	-	-	36,087	208,986	245,073	245,073
Unrealized loss on investments	-	-	-	(88,050)	(509,915)	(597,965)	(597,965)
Management fees	-	-	-	(7,835)	(45,377)	(53,212)	(53,212)
<b>TOTAL NON-OPERATING INCOME, NET</b>	<u>363</u>	<u>-</u>	<u>363</u>	<u>(47,289)</u>	<u>(273,858)</u>	<u>(321,147)</u>	<u>(320,784)</u>
<b>CHANGE IN NET ASSETS</b>	<u>328,871</u>	<u>683,824</u>	<u>1,012,695</u>	<u>(47,289)</u>	<u>(473,662)</u>	<u>(520,951)</u>	<u>491,744</u>
<b>NET ASSETS AT BEGINNING OF THE YEAR</b>	<u>766,693</u>	<u>160,000</u>	<u>926,693</u>	<u>983,658</u>	<u>6,184,283</u>	<u>7,167,941</u>	<u>8,094,634</u>
<b>NET ASSETS AT END OF THE YEAR</b>	<u>\$ 1,095,564</u>	<u>\$ 843,824</u>	<u>\$ 1,939,388</u>	<u>\$ 936,369</u>	<u>\$ 5,710,621</u>	<u>\$ 6,646,990</u>	<u>\$ 8,586,378</u>